

3. Expenditure on raising funds

| | 2017 <i>Unrestricted funds</i> | 2017 <i>Restricted funds</i> | 2017 Total funds | 2016 <i>Unrestricted funds restated</i> | 2016 <i>Restricted funds</i> | 2016 Total funds restated |
|--------------------------------------|---------------------------------------|-------------------------------------|---------------------------------|--|-------------------------------------|--|
| | <i>£'000</i> | <i>£'000</i> | <i>£'000</i> | <i>£'000</i> | <i>£'000</i> | <i>£'000</i> |
| Individuals | 3,507 | 87 | 3,594 | 3,122 | 36 | 3,158 |
| Institutional donors and foundations | 639 | - | 639 | 483 | - | 483 |
| Corporate donors | 709 | - | 709 | 319 | - | 319 |
| Fundraising events | 357 | - | 357 | 339 | - | 339 |
| Communication costs | 160 | - | 160 | 168 | - | 168 |
| Support costs | 197 | - | 197 | 227 | - | 227 |
| Total | 5,569 | 87 | 5,658 | 4,658 | 36 | 4,694 |